# **Success Story**

# Tischlerei stilfabrik\* GmbH





stilfabrik\* GmbH's passion for great design has transformed it from a traditional carpentry company into a producer of top-quality modern interiors. The company is based in Neuss in western Germany, and specialises in made-to-measure furniture for commercial and residential properties. Each product is custommade, either as a one-off or in very small quantities, to meet the customer's exact requirements. When it comes to design, the company sets extremely high standards - as its three design awards testify.

## The challenge

stilfabrik\* has always paid attention to making its production processes as environmentally-friendly as possible, and those principles led it to make an early switch to sustainable surfaces. Instead of making a gradual transition over a number of years and using water-based and solvent-based lacquers in parallel, it switched entirely to water-based lacquer when it moved into its new premises in 2020. This decision also made getting the new production facility approved much easier, because the company could stop working with hazardous materials. That also means they generate far less special waste, which is expensive to dispose.

## Results at a glance

- Simplified application process
- High-quality, environmentallyfriendly products
- · Less special waste saves money

## The process

Before the company could switch its entire production to water-based lacquers, they had to make sure their new premises was equipped to cope, for example by installing water supplies at lacquering stations, and train their staff to work with the new system. This meant breaking with ingrained habits and coordinating the individual steps of their processes with Hesse Lignal. That in turn led to some of their processes being simplified to ensure the perfect combination of lacquer and process. Nevertheless, stilfabrik\* is proud of the transformation it has delivered. It has proved it is a market-leader not just in quality and design, but in environmental sustainability, too.

#### **Products used**

#### Before

A competitor's solventbased lacquer

#### After

HYDRO PERFECT-Family: PERFECT-FILL, -BASE, -COLOR and -TOP



"We see our transition not just as a marker of our commitment to protecting the environment and human health, but as a competitive advantage, too. Our combination of quality, great design and environmentally-friendly products really gets customers excited."

- Piet Hülsmann, CEO, stilfabrik\* GmbH